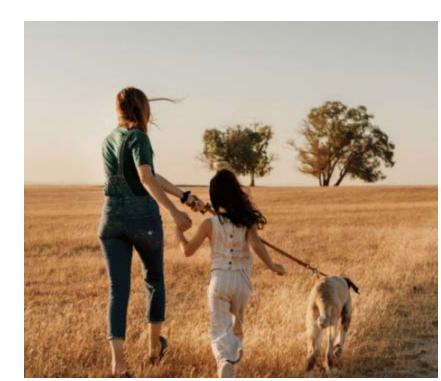


Community. Bring it together. Keep itup.

Hey, neighbor.

Ransom Canyon POA





WHO WE ARE

VCM is a family founded (2008) and family run HOA management company that makes you love where you live even more. We're here to ensure every homeowner is heard and your community vision is realized.

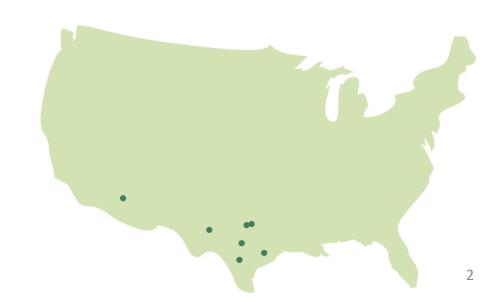
We work directly with HOA board members to tailor our services to your community needs and pass on all of our "happy homeowner" know-how.

From maintenance emergencies to game nights and pool parties, anything you need, you can turn to us.

Because at the end of every day, we want to be the best neighboryou'll ever have.

WHERE WE SERVE

Dallas/Fort Worth
Houston
Austin
San Antonio
Midland/Odessa
Phoenix



WHY VCM, Inc.

Customizable solutions tailored to the unique needs of your neighborhood!

Lean Corporate Operations giving us the ability to streamline operations and processes ensuring Quality Control!

Stable backing of one of the Nations leading management families — The RealManage Family of Brands, giving us a best in class HR and recruiting division to find the right team members for your community!

We have Extensive experience managing small gated communities and can provide exceptional customer service so your owners can relax and enjoy where they live!

Guaranteed 24-48 hour response time!







How our team would support your community



Our Executive Team

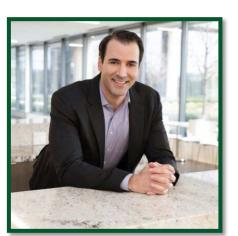




Amber Anderson, President & Owner

Since helping found VCM in 2008, Amber has been building communities that thrive. Today, as Owner, she continues to grow the business and see that each community's vision is realized.

Amber's passion for the people goes far beyond VCM - she has a heart for encouraging women to be independent, strive for successful careers, and achieve financial freedom. Still she always makes time for her family, the beach, and a good book with a glass of wine.



Michael Kingsbery, CFO & Owner

Mike Kingsbery is a finance professional with over 16 years experience in Banking and Financial Services.

The majority of his career was spent at JPMorgan Chase in a variety of roles across multiple departments including Finance, Strategy and Project Management.

Michael holds a Bachelor's of Arts in Finance from the University of Washington's Foster School of Business and is FINRA Series 79 and 63 licensed. He lives in Prosper, TX and enjoys spending time outdoors with his wife and two young sons.



Christi Garcia, Executive VP of Management & Operations

Christi came to VCM, Inc. in 2020 as Director of Management for the Fort Worth office. With her 10+ years' experience in the Community Management industry, Christi's leadership quickly expanded to include the Midland, Houston and Austin markets where she played a detrimental role in helping to successfully grow these new markets.

Christi holds an Associates Degree in Psychology and is both CMCA and AMS designated. She lives in Fort Worth with her husband and daughter. She enjoys musicals, traveling, and beach vacations with her family.

Our Lifestyle Leadership



Danielle Shepherd, Senior Perception Manager

I am an experienced event planner with a Bachelor's degree in Hospitality Management from the University of North Texas. Currently, I am pursuing my Master's in Marketing. As the Senior Perception Manager, my primary focus is on maintaining strong connections between my team and the residents of our communities. As I embark on an initiative to organize well-planned events to promote camaraderie and growth within communities we maintain, I draw on my strength as a hands on leader to make sure the job is done exceptionally.

Our Sight-Line Leadership Team **Adan Castor** Director of Sight-Line Services **Brian Norris** Senior Manager of Sight-Line Services **Grounds Maintenance** Handyman Team Porter Team Team



Property Management

How we take care of your community.



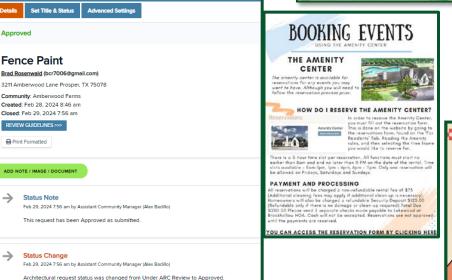


Property Management

- Supervise maintenance of common areas and amenities, invoice approvals and payment process.
 - Setup board controls in portal for review and/or approving invoices per the boards desire.
- Perform common area inspections Quarterly, with common area inspection reports to be provided to the board(s) of directors. Email a bi-weekly communication to provide community updates.
- VCM, Inc. proactively acts on any issues noted or reported to ensure amenities are left in pristine condition keeping in mind at all times that community amenities must be 75% of overall management and property focus.
- Covenant enforcement drives, with violation reports to be provided to the board(s) of directors. Letters are sent via USPS mail and electronically to the owner. No per letter additional charge. Escalate violations through fine, force fix and/or legal process per the filed Covenant Enforcement Policy and directives from the board. ONLY UPON REQUEST



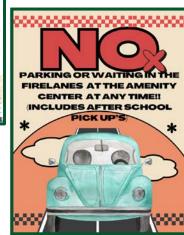


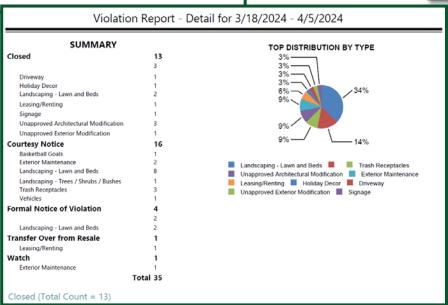


ARC Request #36459255 (Fence Paint)

no concerns- (display for admins/reviewers only

Feb 28, 2024 8:01 pm by Danette Ewoldt







Property Management

- Process annual meeting notices, monitor quorum requirements, oversee voting and documentation requirements
 - Nomination Forms (if applicable) & meeting notices are sent via USPS mail and via our website portal/app weekly leading up to a meeting
 - Ballots and Meeting notices are sent similarly
 - VCM, Inc. starts Annual Meeting prep (3) months prior to meeting and reports to the board each step in the process (location, presentation, give aways, etc. weekly during the process)
 - Take minutes
- Prepare annual budget in conjunction with the Board of Directors. VCM, Inc. starts this process 3-4 month prior to board submission.
- Solicit competitive bids for services VCM, Inc. will reach out to 4-6 vendors with a thorough RFP with the goal of presenting at least 3 qualified bids that have been pre selected (properly licensed, insured, good reviews, fair cost, etc.) to the Board of Directors for their review. We work with the Board of Directors during this process and communicate weekly.

Make a control of the		-500E *				5 - 230 Sales -	Year 4 - 230			inies Ed	Year 5 - 230 Sales					230 Sales	Year 10 - Full Build Out 2.M	Notes
GL Account × 5	NOTE:	SB025 * 1		60 Lots *		201403	Salm 920 Lo.	Siles + 1,155 *	1,380 L	28.18	1.610 Lon -	Sales 1,540	15.* III	2,0°0 Loss ~	2,30	08.5538 * 8	EUTHERSTRONG .	10 Year Build Our Projected; Basing this on Wildflower Ranch Hines Lary River Concept communit Dallas
																		* *** *** *** *** *** *** *** *** ***
Swness Equity 6310 - Homeowner Assessment Income			7	276,000.00	-	552,000.00	\$ 755,000.00	\$ 1,064,000.00	f 12407	va. 60		4 - 000 00	0.00	2 1 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	4 24	11 000 00	4 2 740 200 0	Build Out- 2,300 - 2,500 Lets (using 2,300 for BO to be conservative)
	3	-	,	2 6,000.00	1	552,000.00	\$ /88,000.00	\$ 1,004,000.00	\$ 1,340,0	0.00	1,616,000.00	\$1,592,00	0.00 3	2,166,000.00	3	+4,000.00	\$ 2,00,000.00	Use \$1,200 as Azznal Assessment - suggest assessing Semi-Azznally
Lazy Rivec Snack Baz Pan Than																		
6312 - Brolder Assessments		138,000.00		138,000.00	40.	138,000.00	\$ 138,000.00	\$ 138,000.00	\$ 138.0		138,000.00	\$ 138.00		138,000.00	G 199	35.000.00		Per CCocR's they will pay at a cate of 50% (see \$600 for starting point); Assuming 230 Lots In; then sold to MO's
	3	138,000.00	3	138,000.00	3	138,000.00	\$ 136,000.00	\$ 126,000.00	\$ 138,0	0.00	138,000.00	\$ 138,00	0.00	138,000.00	\$ 12	16,000.00	\$ -	YOY for ease; real would tales will flucture and we will adjust YOY budgets accordingly Applicable when in Short Fall - see bottom line
6320 - Developer Subsidy				4.040.00		9.936.00					20.000.00			10.021.00		43,992.00		
6350 - Legal Fees Reimbricements 6370 - Collections Reimbricements	3	*	,	4,968.00	3		\$ 14,154.00 \$ 7,092.00	\$ 19,152.00		0.00	29,058.00	\$ 34,05		39,024.00				based on a 90°s recovery of legal expense
63:0 - Collections Relabbusements	3.		3	2,454.00	3	4,968.00	\$ 7,092.00	\$ 9,576.00	3 12,0	50,00	14,544.00	\$ 17,00	2.00 3	19,512.00		21,996.00	\$ 24,840.00	based on a 90% seconery of collection expense
Establishment and the second			21						4 1000						12 (2)			100% of then Assessment per CC&R's so use \$1,200 as starting point - Buildess and Developers ensure; at BO 10
6391 - Capital Contabutions	1		,	276,000.00	1	276,000.00	\$ 276,000.00	\$ 276,000.00	\$ 276,0	00.00	276,000.00	\$ 276,00	0.00 1	276,000.00	1 2	16,000.00	\$ 2.6,000.00	of community to sell VOY (230)
																		Per CC3:R's will start at 0.5% of Gross Selling pure but ean go to as high as 1.5% of Gross Selling pure
AND DESCRIPTION OF THE PARTY OF					-			ar consequence	02 5792			200000			la na			Builder/Deve. Enempt - Budget 5% of community to trun over YOY for extra market conservation. Assume \$5
6392 - Community Enhancement Fee	1		3	2,750.00	3	5,750.00	\$ 8,750.00	\$ 11,500.00		00.00	17,250.00	\$ 23,00		23,000.00		25,875.00		puce point to be conservative (\$250); at BO 10% of community to sell YOV (230)
Total Owners Income:	3	138,000.00	\$	700,202.00	8	986,654.00	\$ 1,232,026.00	\$ 1,518,229.00	\$ 1,504,6	0.00 1	2,090,592.00	\$ 2,390,09	4.00 3	2,663,536.00	5 2,94	49,563.00	\$ 3,168,020.00	
7010 - Management Contract	5	4,500.00	5	9,000.00	5	16,560.00	\$ 24,840.00	\$ 33,120.00	\$ 41,4	00.00	66,240.00	\$ 77,28	0.00 5	88,320.00	5 9	99,360.00	\$ 138,000.00	based on \$3/door per month or \$750/mo minimum at 1st owner princhase; at BO/HO control \$5/door per mon
																		On-Site General Manager will be needed \$100k closes to BO, + 25% for Benefits and Payroll taxes, add 5% VC for controllal staffing or ment increases
NXXX Ou-Site Management Team	YC.	190		100			\$ 105,000.00	\$ 110,250.00	\$ 125.0	V 00 1	131,250.00	\$ 137,81	100 1	144,703.00		51,938.00	\$ 159.535.00	
7030 - Anemal Tan Remon Preparation	-	475.00		475.00	-	475.00	\$ 475.00	\$ 475.00		15.00	489.00		4.00 \$	\$19.00		535.00		Amenal tan peep + Ander at year 5 and BO - tan peep add 3% VOV after year 5 for inflation
7160 - Legal Fees	-	4.5.00		5,520.00	-	11.040.00	\$ 15,760.00	\$ 21,280.00		00.00 9	32.320.00	\$ 37,84		43,360.00	1	48.880.00		Exced on 2% of dues as a place holder
7250 - Bank Charges	1	100.00	1	100.00	-	100.00	\$ 100.00	\$ 100.00		00.00 1	100.00		0.00 \$	100.00		100.00		Angual pheck ce-order fee
250 - Dank Charges		100.00		100.00		100.00	\$ 100.00	\$ 100.00	-	V.00 3	100:00	9 10	0.00 3	100.00		100.00	\$ 100.00	Will increase as the community grows, for Violation notices (seg/certified), collection notices, welcome packets,
7260 - Postage & Mail		500.00		1.000.00		1,500.00	\$ 2,000.00	5 4,000.00		00.00	5.000.00	\$ 10.00	0.00	12,000.00		14.000.00	4 44 000 0	Owner compromisers, etc.
250 - Portage of Abul	-	960.00	2	720.00	3	720.00	\$ 720.00	\$ 720.00		00.00	720.00		0.00 5	720.00		720.00		\$250 one-time build fee: \$59.95/mo
7270 - Storage	1	240.00	1	240.00	1	240.00	\$ 240.00	\$ 240.00		0.00	240.00		0.00 \$	240.00		240.00		\$20/mo haid copy and electronic storage
	-	240.00	-	250.00	1	250.00	\$ 250.00	\$ 250.00		0.00	500.00		0.00 \$	500.00		500.00		Should semain relatively low - accounts for filing Americanion Docs, Pool & America Rules
7300 - Filing Fees (policies, amendment			-		-					0.00				2,700.00				
7330 - Office Supplies	3	300.00	3	600.00	3	900.00	\$ 1,200.00	\$ 1,500.00	1,5	N.00 :	2,100.00	2 4,40	0.00 \$	2, 00.00	4	3,000.00	3,300.00	Will increase as the community grown; based on usage of ink, toner cartaldges
7339 - Copies		300.00		600.00		900.00	\$ 1,200.00	\$ 1,500.00		00:00	2.100.00			2,700.00		3.000.00		Will increase as the community grown; based on average expense of .35/home per month, a lot of ropies are being
	,	75.00	1		1		\$ 1,300.00	\$ 1,500.00		0.00			0.00 \$			1,350.00		made, bacdown in welcome hage,
7400 - Printing & Reproduction	7		3	150.00	3	300.00					900,00		0:00 5	1,200.00				Anonal baseded envelope seorder - approx. 500 enveloper/box - box costs approx. \$37.5/ea
7402 - Collection Feet (Delinquentry Pro		100.00	1	2,760.00	1	5,520.00	5 7,880.00	\$ 10,640.00		00.00	16,160.00	\$ 18,92		21,650.00		24,440.00		1% of dras not paid as a place holder
7411 - Mise G & A (other professional f	1	100.00	1	100.00	1	100.00	\$ 250.00	\$ 250.00		0.00	500,00		0.00 \$	500.00		1,000.00		1099 + miss. items that come up
7412 - Bad Debt Expense	•		1	2,760,00	1	5,520.00	\$ 7,880.00	\$ 10,640.00	13,4	00:00 1	16,160.00	5 18,92	0.00 \$	21,680.00		24,440.00	3 27,600.00	1% of dues - you in case we have write offs
Reserve Study Tutal Processional & Adminustrative	3	7,550.00	3		3			\$ 5,000.00	3	1		*	1	*********		5,000.00	1	At year 5, then right before BO with hopefully full amendies
				24,275,00		44,125.00	\$ 168,245.00	\$ 200,545.00		5.00 1	277,779.00	\$ 309,18		340,922.00		76,503.00	8 437,130,00	

	XXXX H	IOA ASSOCIAT	ION Landscape	Cost Comparis	on			
Scope of Work	Visits	Site Ladscaping - Approved Contract	Site Ladscaping - Proposed Increase	Site Landscape incuding Phase 3A & 4B	Southern Botanica	Landscape Horticulture	Superscapes	
Turf								
Mow/Edge/Trim	36	\$ 58,880.16	\$ 78,439.32	\$ 141,354.00	\$ 25,259.04	\$ 113,628.00	\$ 74,055.24	
Non-Irrigated Mow	18		\$ 8,169.66					
Fertilization	3	\$ 6,549.33	\$ 6,976.52	\$ 16,184.73	\$ 12,259.38		\$ 4,607.53	
Pre-Emergent Weed Control	2	\$ 1,010.63	\$ 1,471.31	\$ 1,117.85	\$ 2,111.70		\$ 4,815.72	
Post-Emergent Weed Control	2	\$ 1,010.63	\$ 1,139.76	\$ 1,117.85	included		\$ 962.50	
Post-Emergent - Grassy Weeds	2	s -	s -	\$ 1,355.40	included		\$ 743.51	
Post-Emergent - Herbicide Walks	12	included	included	s -	included		included	
Fire Ant Control	as needed	as needed	as needed	as needed	included		included	
Trees, Shrubs & Ground Cover								
Hand Weeding	36	included	included	included	\$ 7,855.92		\$ 6,053.40	
Shrub & Ground Cover Pruning/Shearing	8	\$ 4,980.96	\$ 2,744.88	\$ 3,875.12	\$ 3,769.83		\$ 4,338.27	
Perennial Cut-Back (Native grasses, roses, etc.)	1	\$ 2,185.24	\$ 4,093.22	\$ 5,64 <u>4</u> .38	\$ 2,755.49		\$ 1,387.93	
Pre-Emergent Weed Control	2	0		5 -	\$ 877.56			
Fertilization	3	\$ 887.34	\$ 212.70		\$ 547.42			
Tree Pruning - up to 7'	1	\$ 1,729.99	\$ 1,906.17	\$ 3,271.16	\$ 407.26		\$ 2,152.32	
Tree Pruning - to ensure sidewalk clearance	as needed	as needed	as needed	as needed	included			
Tree Well Maintenance (trim, edge, removal of we	36	as needed	as needed	as needed	included			
Fire Ant Control	as needed	as needed	as needed	as needed	included		\$ 429.74	
Seasonal Color								
Summer Color Change	1	2,418.97	2,833.11	\$ 5,729.83	\$ 3,337.59		\$ 4,680.57	
Spring Color Change (number of flats = at \$/flat	1	2,418.97	2,833.11	\$ 5,729.83	\$ 4,211.23		\$ 4,680.57	
Fall Color Change	1	2,418.97	2,833.11	\$ 5,729.83	\$ 7,464.14	1	4,680.57	
Bad Draparation and Eartilization Sheet1 Sheet2 Sheet3 (4)	1	^	^	e	\$ 2,004.74		: [4]	

Board Updates - Bi-Weekly

XXXX HOA Community Update 12/04/2023

Good afternoon,

Please see below/attached for your latest community update. Let us know if you have any questions.

Financials as of 12/4/2023

- Total Operating Account: \$135,941.67
- Petty Cash: \$500.00
- Total Reserve Account: \$27,683.10

Important Dates:

- Board Meeting: 01/16/2024
- · Annual Meeting: TBD
- · Next Inspection: Week of December 18th
- Irrigation Report: November Irrigation report a few items need attention in the amount of \$3,425.47. See attached report

Awarded Pending Completion Items:

Monument Projects / Repairs / Fence / Wall Repairs - Latest Project updates attached

- Xxx HOA: Brick in monument new sign Est: 1550 \$10,500.00 Approved to move forward since we did not get any feedback from HOA See attached update from Sightline
- Sightline
- · Westchester Valley: See attached update from Sightline
 - VCM has reached out to Sightline for options on a more permanent fix per the Board's directive at the last Board Meeting. Sightline is looking into an option to just cover/repair the soldiers.
- Xxx HOA: Engineer Report Sightline Dragoo Construction 50% completed - Board Approved 07-18 / 07-24 See attached update from Sightline
 - Pending Initial engineer scope starting on 7/6/2023 they are also reviewing older scope from Dotson Engineer from 11/18

Homeowners Escalations – Wall Repairs – Certified Letter are being sent to the homeowners we have been unable to get in contact with.

Westchester Valley - Sandra Lane - Panels and Soldiers - Est: #1620 - \$22,770.00 - Tabled 07-18-2023

25% - Pending approval & easement agreement confirmation
 WESTCHESTER WEST - 4550 Gildersleeve - Gray Panels - Est: 1619 -

\$615.00 - - Completed

 25% - Pending home owner remove the branch damaging the wall WESTCHESTER WEST - 201 Westbriag Ln - Gray Panel - Est: 1548 - 09-01-

2023 - Still Waiting

 50% - city permitting is still pending on the large wooden structure he is building in the yard that is damaging the wall Easement Signed

WESTCHESTER WEST - 4502 Wescott Dr - Gray Panels - Est: 1547 -

\$1,565.00 - 09-01-2023 - Still Waiting

50% - Pending Easement Signature

WESTCHESTER EAST 2 - 553 Edgeview - Gray Panels - Est: 1546 - \$1,820.00

09-01-2023 — Still Waiting

 Pending company that owns the home to complete the sale to sign the easement signature.

POLO HEIGHTS - 5808 Palomino Way - Estimate - 1622 - \$760.00 - - 09-01-

2023 - Still Waiting Working on it

 Remove and reset wood fencing panel, repair damaged hardware, replace broken section - \$760.00

POLO HEIGHTS – 608 Jutland Drive – Brick Wall H/O Insurance – Storm Damage –= Est: 1509 - \$3,040.00

25% - Pending Scheduling - Completed

Tabled / Pending: Tabled – 04-18-2023 - Sightline – Hills of Westchester - Proposed Repair on rough estimate before full scope build out is \$600,308.59 - pending soil report

- KC Power wash
 - 10/20/23 was the latest scheduled date. I have reached out to KC Powerwash for an update and pictures.
- Proposal to trim trees along Bardin from Robinson to Carrier Work is scheduled to begin the week of 11/27- In progress almost completed
- Tabled-Nomination and election of Advisory Board Member-1 open position
- · Tabled- Selection of Officers
- Tabled-Consider proposals from Future outdoor to replace the existing gray wall panels
 to furnish and Install 6' Tall Rhino Rock-Precast Concrete Fence located at Bardin from
 Green Belt to Sierra-East Side in the amount of \$301,615. This wall installation will
 match the current existing wall recently installed on Dechman Street. (proposal attached)

Agenda Items/Items to Consider:

- Sight Line needs to evaluate and provide an estimate Iron Fence on Carrier needs to be painted - in 07.18.23 Board Meeting - per Robert De Los Santos
- Sight Line Brick Pillars on Carrier exposed from the lower part of the ground -in 5-23-23 Board Meeting – per Robert De Los Santos
- · Discussion: Draft Agenda Procedures-in the works
- Consider Brick Wall Repair due to accident on Forest Edge Dr.-\$1600 repair due to car diving into wall week of 11-30-2023 (proposal attached)
- GFCI OUTLET replacement approved on Sandra and Bardin as well as Polo and Appalossa-\$250 each approved by: Chris Riddick
- Outlet Replacement for Holiday Décor approved on Carrier and Bardin-\$250 approved by: Chris Riddick

Inspection Reports - Quarterly

XXXX HOA Common Areas Location: Walls, Fences, Gates, Entry Monuments/Pavers: Perimeter Wall □ Entrance/Exit Gates o Main gate has security guard, Allied Security. Heavy iron gates plus arm on the entrance side. o Found 1 set of entrance/exit gates o 1 pedestrian gate o Maintenance gate Landscape: ☐ Manicured landscape throughout the community; all small spaces except for the retention pond up ☐ 1 Park with playground equipment for small children 2 Dog parks Recreation Area: Pool with Cabana building and restrooms Park benches around detention pond and sidewalks/walking trails ■ Doggy stations throughout ☐ Fountains throughout... counted 3 working and 2 not ☐ Bar-B-Que grills in several common area locations ☐ Streets and ally are narrow – mostly there are no driveways (a few exceptions) Street parking Sections of the street are bricked Decorative street lights ☐ Front yards face each other with only a sidewalk separating them and/or a water canal o Who is responsible for landscape maintenance? ☐ Center medium on Old Katy – who maintains the manicured landscaping? Decorative cement fencing along canals

- ☐ Brick fence surrounds the community
 - There are wooden fences inside, some are owners back and side yards fence. Others are used for perimeter sections and enclose areas.





Center medium on Old Katy along the perimeter property

Corner of property & at entrance





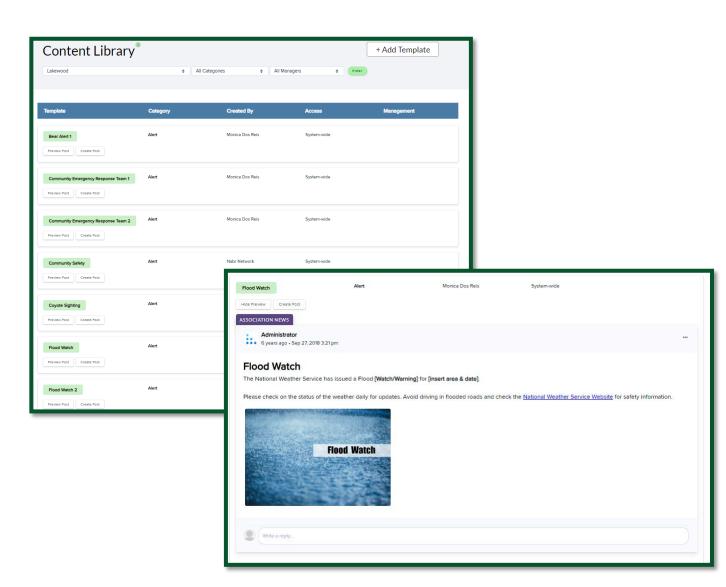
Exit gate and guard house

In front of the guard house/entrance

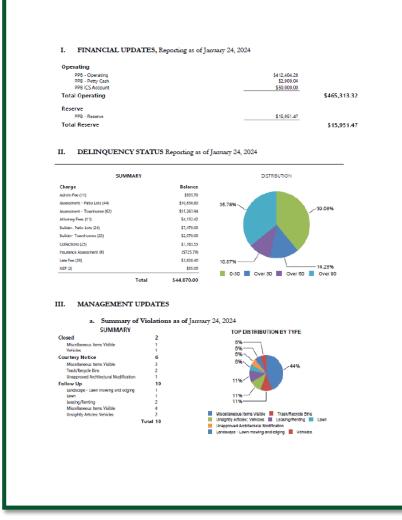


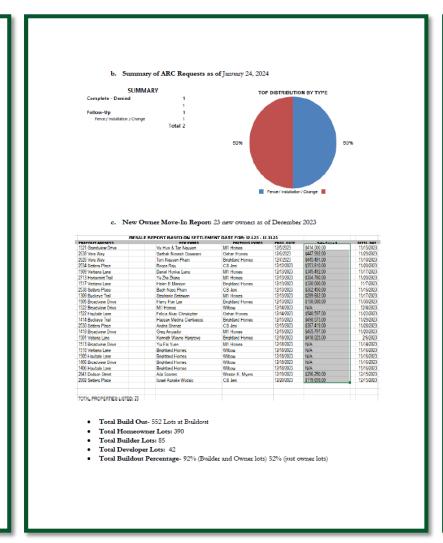


- Provide community-specific updates through websites such as weed tips & trick, freeze warning, etc.
- Prepare, notice and attend board of director meetings.
 Present Management Report, oversee Agenda/Packet and take minutes.
- Walk with contracted vendors to review scope of services, quality of work, pending or completed projects, etc. quarterly.
- Maintain vendor relationships and actively persue additional relationships for best in class bids, warranties emergency responsiveness and quality service at all times.



Management Reports - presented at Board Meetings





OPEN PROJECTS

- Landscaping
 - TH Plant Replacement/ Mulch: We received an estimate from Complete for plant replacements on the Townhome lots. The total is \$12,239.00.
 - Tree Replacement/YTL invoices: YTL will be replacing the trees in the common areas that Complete Landscaping has identified. Once this task is finished, the Homeowners Association (HOA) will then submit payment for any outstanding invoices from YTL.

Board Discussion:

Conference Room: The committee would like to allow Homeowners access to reserve the
conference room at the Amenity Center. There is no fee to reserve. Please seview the guidelines and
reservation from ther have adjusted and put together for approval.

Board Discussion:

Street Humps- The Committee would like to have speed humps put in within the
community. They have reached out to the city of Gadand to get all the details and
requirements. We have submitted a Grant Application for a Letter of Intent to the City of
Gadand. The Cost is \$1,400 per hump once all the survey requirements have been met.

Board Discussion:

- Homeowner Escalations 2718 Buckeye trail- Mr. Armando Villasenor have reached
 out to us about damages to his fence that was cause by the Landscapers over a period. His
 patio fence has damages cause by the landscaping equipment. He is requesting the HOA
 repair this. We have reached out to Two Vendors to for estimate for repairs and protocols
 to stop this from happening.
 - TAMARAC- estimate includes both fence repair & protocol to protect the fence from future damages-\$1,000 (Homeowner Requested)
 - Sightline- Estimate includes covering the damaged areas and protective measures to stop future damages-\$935.00
 - CASH- Estimate includes covering the damaged areas and protective measures to stop future damages-\$780.00

Board Discussion:

COMPLETED PROJECTS

- Irrigation Inspection Completed
- Community Inspection Completed
- Mulch Replacement Completed (Common Areas only)
- Common Area Tree replacement completed
- · All YTL's unpaid invoices has been submitted for payment
- Amenity Center Door fixed
- Street Sign repair completed
- Pool Pump & Filter Repairs Completed

VCM Lifestyle

Events and CommunityEngagement

We work with Associations who value community engagement but don't have the volunteers or time to plan. We plan, coordinate, host, and clean-up, so that you and your neighbors can have a great time getting to know each other.

All of our events are structured to fit the unique needs of your community, and, as always, everyone is welcome.





Events and Community Engagement

Perception is the department responsible for organizing events and opportunities for neighbors to connect and engage with each other in the community. Our aim is to offer a diverse range of activities that enable families to create lasting memories and enjoy the neighborhood they call home. We strive to provide a platform that fosters a sense of community and encourages social interaction among our residents.

Duties

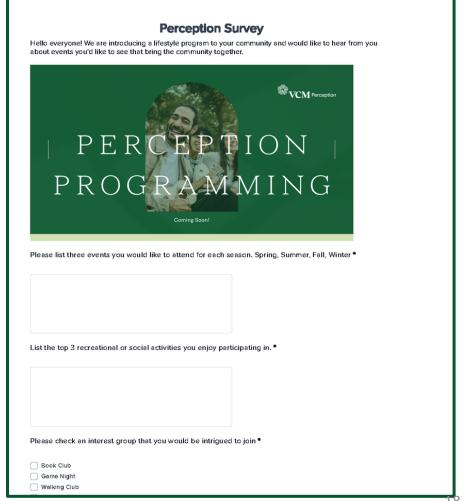
The Perception Manager is responsible for:

- Coordination of the planning and execution of events.
- They oversee vendor relationships and sponsorship agreements.
- Facilitate communication with residents regarding upcoming events.
- Collaborate with builders and the Board of Directors to provide reports on past community events.

Perception Survey

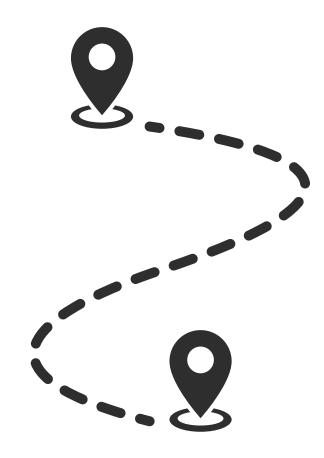
The Perception Survey serves as a dynamic instrument enabling us to garner real-time feedback regarding the preferences and expectations of the community concerning forthcoming events.

Offered online via the community's website.



ROADMAPS

An event roadmap serves as a comprehensive strategic plan outlining the trajectory of curated events, tailored to align with the goals and objectives of an organization, while also catering to the preferences and perceptions of its target audience. This dynamic tool integrates insights from perception surveys, market research, and stakeholder feedback to meticulously craft a series of events that resonate with attendees, foster engagement, and drive desired outcomes. Each event within the roadmap is thoughtfully designed, with detailed considerations for date, time, event name, elements, budget, vendors, and more, to ensure seamless execution and maximum impact.





Welcome Bags

Welcome packages curated for homeowners, feature bespoke contents meticulously tailored to encapsulate the essence and ethos of the community's brand.

Distributed upon the finalization of home purchases, these welcome packages not only imbue a sense of belonging but also significantly augment the perceived value of the community.











LOVE WHERE YOU LIVE

Programming Event Options

EVENTS FOR SPRING

Easter Egg Hunt Cocktails and Cottontails- Adult

Egg Hunt

Yappy Hour

Sip & Paint

Fishing Derby

Kite Festival





EVENTS FOR FALL

Fall Festival
Outdoor Movie
Chili Cook-Off
Cornhole Tournament
National Night Out
Halloween Block Party

EVENTS FOR SUMMER

Outdoor Movie
Dive-In Movie
Food Trucks
Concert on the Green
Water Balloon Fight
Summer Kick-Off Pool Party
Back to School Bash
Independence Day Carnival





EVENTS FOR WINTER

Letters to Santa

Hot Cocoa Social

Photos with Santa

Holiday "Blizzard" Bash

Storytime with Ms. Claus

Snowball Fight

Niche Events & Clubs

Niche Creations

Yappy Hour

Ladies Night

Poker Night

Dodgeball & Dads

Couples Events

Toddler Times

Yoga on the Trails

Home Décor Contests





Virtual Events

Bubble Bus

Dance Party in your Driveway

80's Themed or Costume Shows off

Hunt for Animals Zoo

Writing Contests

Furst Ranch Scholarships

Family Photos

<u>Clubs</u>

Walking Clubs

55+ Breakfast

Book Club

Fitness Clubs and Water Aerobics

Arts & Crafts





Engage your City

Vendor Fairs

Landscape Tips & Tricks

Farmers Markets

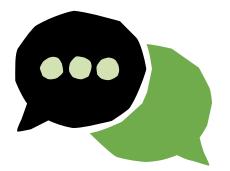
Meet your Neighbors

Meet your ISD/Teachers

Tour your City Hall

Meet your Mayor

COMMUNICATION



Enumerate Engage and/or Social Media

We will reach our target market, homeowners, through customized communications via our app platforms. Expecting notifications via email and SMS at 30, 14, 7, 3, and 1 day before the event, ensuring they have ample time to plan, attend and engage!

Vantaca

A formal announcement of the event is delivered straight to the owner inbox via our Vantaca broadcast email system. Additionally, a reminder will be dispatched the day before the event, ensuring that the event remains at the forefront of their mind!

Model Homes Calendar

A comprehensive calendar featuring the Perception Program's schedule will be conspicuously showcased in our model homes, offering easy access to event details during visits!

Community Signage and Bulletin Boards

Strategically placed signage throughout the community, directing them to the event details, building anticipation for the event. Informative flyers detailing the event's agenda and offerings will be prominently displayed on bulletin boards throughout the community and onsite management office(s) and Amenity Centers!

Final Reminder Post

An hour before the commencement of the event, a final reminder will be posted on Enumerate or Alosant (app partners), ensuring that no homeowner misses out!

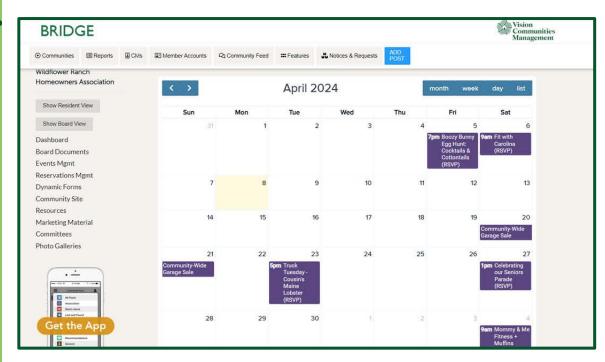


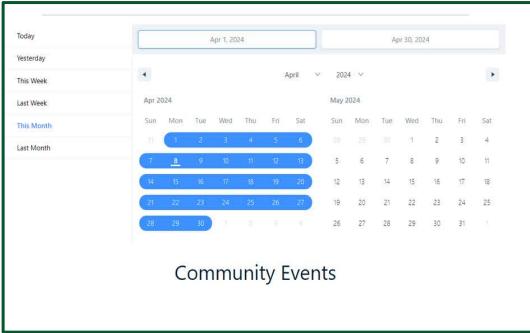
CALENDAR OF EVENTS



This professionally curated event calendar will be dropped off at model homes and posted on bulletin boards for homeowner convenience. We encourage them to utilize this resource to stay informed about upcoming events and easily RSVP to secure their participation. It will always loop them back to the community website.

CALENDAR OF EVENTS





Our organization is proud to introduce an innovative feature on our website: an interactive event calendar designed to enhance engagement and streamline event management processes for homeowners. This dynamic tool provides a comprehensive overview of our curated events, allowing users to seamlessly navigate through each event, access detailed information, and conveniently RSVP, all within a user-friendly interface.

Reports

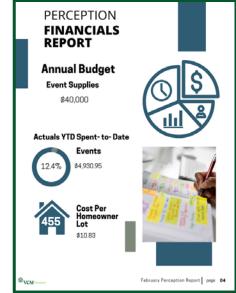
A perception report focuses on past events and delves into the impressions, feedback, and sentiments expressed by attendees, participants, and stakeholders regarding the specific events that have taken place. This report aims to provide a comprehensive analysis of how these events were perceived by various individuals or groups involved.











ABOUT PERCEPTION

Our Perception Team collaborates with Associations who prioritize community engagement but lack volunteers or time to organize events. We take care of planning, coordinating, hosting, and clean-up, providing you and your residents with an enjoyable opportunity to socialize and get acquainted.

OUR SERVICES AND QUALITY

Our Perception events are tailored to meet the specific needs of your community, and we warmly welcome everyone to attend!

#WHERE NEIGHBORS BECOME FRIENDS!

Hey, Neighbor! Contact us:



ONSITE PERCEPTION

When you invest at least \$45,000 in event supplies, you'll receive a dedicated manager who will solely focus on your community and charge a monthly fee of \$5,416. This manager will plan and execute monthly events and clubs with your brand, consisting of at least one major event and three smaller events catering to specific interests.



NICHE EVENTS

Yappy Hour - Ladies Night
Couples Events - Toddler Times
Mens Night
Food Truck Friday
Seasonal-Themed Contest:
Home Decor, Costume, etc.

CLUBS

Walking Clubs - 55+ Breakfast - Book Club Various Fitness Classes – Arts and Crafts & More

LARGE SCALED EVENT EXAMPLES

Snowball Fights, Hot Cocoa Socials, Spring
Festivals with Easter Egg Hunts, Outdoor
Movie/Dive-In Movie, Concert on the Green,
Summer Kick-Off Pool Party, Fall Festival, Chili
Cook-Offs, National Night Out, Winter Holiday
Celebrations and so many more!

1/3 MANAGER PROGRAMMING

Investing a minimum of \$10,000 in event supplies grants you a portfolio manager for a monthly fee of \$1,650. This manager will arrange 1-2 events per month according to yourbudget,

1/2 MANAGER PROGRAMMING

Investing in event supplies worth a minimum of \$25,000 will entitle you to a dedicated portfolio manager. This skilled manager will charge a monthly fee of \$2,916 and organize 2-3 events every month. The type of events will depend on your budget and can range from large-scale to niche. The decision to implement clubs will be based on community interest.



WELCOME BAGS

Customized for your community





EVENTS FOR SPRING

Easter Egg Hunt: \$1,000-\$4,500 Yappy Hour: \$300-\$800 Sip & Paint: \$1,000-\$1,500 Food Trucks: \$250-\$1,000 Fishing Derby: \$400-\$1,000 Kite Festival: \$300-\$1,000

EVENTS FOR SUMMER

Outdoor Movie: \$1,000-\$2,500
Dive-In Movie: \$1,000-\$2,500
Food Trucks: \$500-\$1,000
Concert on the Green:
\$1,000-\$3,000
Water Balloon Fight: \$500-\$800
Summer Kick-Off Pool Party:
\$1,000-\$3,500
Back to School Bash: \$500-\$2,000

EVENTS FOR FALL

Fall Festival: \$2,250-\$3,000
Outdoor Movie: \$1,000\$2,500 Chili Cook-Off:
\$1,500-\$3,000 Food
Trucks: \$250-\$1,000
Cornhole Tournament: \$750\$1,000 National Night Out:
\$1,000-\$3,500 Halloween Block
Party: \$1,000-\$2,500

EVENTS FOR WINTER

Letters to Santa: \$300 Hot Coca Social: \$1,000-1,600 Photos with Santa: \$1,000-\$3,000 Storytime with Ms. Claus: \$800-1,200

Snowball Fight: \$655-2,000



Perception A La Carte

ABOUT ALA CARTE

Our Perception Team collaborates with Associations that prioritize community engagement but lack volunteers or time for planning. We take care of everything from planning, coordination, hosting, and cleaning up so that you and your residents can have a wonderful time getting to know each other.

OUR SERVICES AND QUALITY

Our Perception ALa Carte events are designed to cater to the specific requirements of your community, with an open invitation extended to all attendees!







































VCM Sight-Line

Property Maintenance







Our Sight-Line service team offers in house maintenance, porter services, groundskeeping, project management and more.
We keep things in tiptop shape so you can focus on running your community.



Our Project Management team helps take care of large-scale construction projects so you don't have to! VCM has over 20 years of experience handling everything from landscape design to site planning and engineering. Contact us today for all your project management needs.





5757 Alpha Rd, Dallas, TX 75240

(972) 612-2303

SightLine@VCMTexas.com

VCMTexas.com





Sight-Line Services





Need help with repairs around the community? New benches or trash cans to keep your streets neat and comfortable? Or maybe you're looking for a new stain on a section of fence to heighten your neighborhoods appeal. Our handymen can take care of these "to-do" list items, and more!

A small sample of services we offer:

- Trash Can/ Bench/ Dog Station Installs
- Door, Lock, and Fence Repairs
- Flag Replacement Program
- Restroom and Amenities Winterization
- Holiday Decorations, and more!



Our Porters clean and maintain your pool and amenity center, offer bathroom cleaning services, and remove extra litter around your neighborhood and communal areas.

We also offer dog station services as well as clean-up of walking trails and trash cans around the community.

Whether a small startup in development or a fully furnished community with amenities, we are here to help. **Contact us today for a quote!**



New Development Package

Our New Development Package includes a variety of helpful and important services for a community under development that needs to maintain it's appearance, value and cleanliness throughout all stages of the community.

Compliance Package

The Compliance Package is a helpful tool for the HOA to remedy the accountability of the residence and uphold the integrity of the community.

Emergency Package

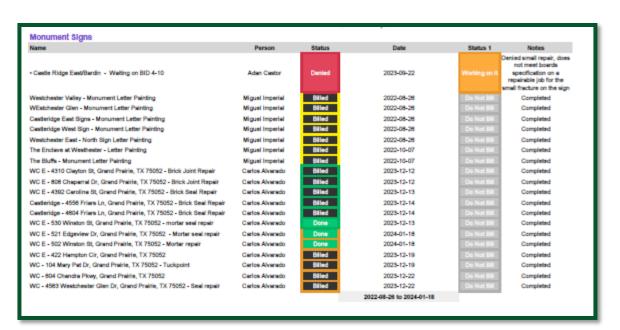
When the unexpected happens in the event of a storm or any emergency, our Groundskeeper team can assist in the refresh of monuments, flower beds, trees and an over-all service to restore and repair the community accents.



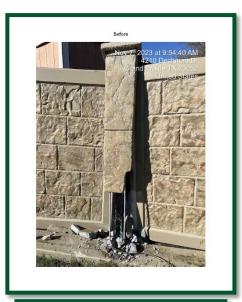


Sight-Line

XXXX HOA Update









Weekly Updates



Porter Update

XXX HOA

COMMON AREAS

- ☐ Empty/Clean/Reline dog waste stations throughout community
- ☐ Check all common areas throughout the community for trash (walking trails, playground, splash pad)
- ☐ Empty/Clean/Reline trash cans in community (splash-pad, playground)

SIGNATURE_____ DATE____





Contract



XXXX HOA

Proposal for Sight-Line Services

This proposal includes Porter Services for the Wildflower Ranch community to be performed 5 days per week, during service hours of 9:00 AM to 8:30 PM Tuesday – Sunday during pool season (regular porter services to continue after pool season).

Scheduled Service Days:

- Porter service to include 6 visits per week. Porter service will be provided Tuesday from 9:00 AM to 11:00 AM, Wednesday Friday 9:00 AM 11:00 AM and 6:00 PM 8:30 PM (8:00 PM plus closing duties), Saturday and Sunday 9:00 AM 6:00 PM.
- · Porter will not be available for federal holidays.

General Cleaning and Litter Removal:

- Porter will remove litter and general debris from common areas in the community (not to include homeowners' yards and active construction). Items deemed too large to be removed by porter service will be brought to the HOA management teams attention, and can be removed by Sight-Line groundskeeping for additional fee. Trash and debris will be disposed of in community dumpster area.
- Empty, wipe down, and reline dog waste stations in the community. Restock bags as needed and report any damages to dog stations to HOA management.
- Cleanup and removal of any dirt or debris on sidewalks, parking lots, or streets around community.
- · Porter will report any damages, vandalism, or any other variances in the community to HOAmanagement.

Pool Area Services (to be provided during May through October):

- Porter will clean countertops and hard surfaces such as sinks, toilets, and restroom stalls. Porter will wipe
 down mirrors as well as remove any cobwebs inside the building. Restock restroom materials as needed.
- Cleanup of litter and small debris around pool and in restrooms (Does not include cleanup of debris in the
 pool). Blow or wash off any dirt and debris from pool deck.
- Empty, wipe down, and reline trash cans located in the pool area. Dispose of trash in community dumpster.
 If community dumpster is full or not available, trash will be disposed of off-site for an additional fee.
- Wipe down of pool patio furniture, and re-home if needed. Report any damaged or missing pool furniture to HOA management.
- · Porter will wipe down counters and hard surfaces at snack bar, pick up trash and debris and empty trash cans.
- Porter will transport tubing to lazy river at start of day and remove tubes at end of day to transport to storage, as well as inflate tubes as needed.

Trash Services:

- Porter will empty trash containers around the community and dispose of trash in dumpster enclosures
 provided by community. The trash receptacles will be cleaned as needed for appearance and to remove any
 unpleasant odors.
- Porter will place all trash in and around the dumpster enclosure inside the dumpsters. If dumpsters are full
 and no trash will fit, Porter will contract Sight-Line groundskeeping team to remove excess trash for an
 additional fee.

Pricing:

Sight-Line will provide all materials and labor to provide the services listed in the contract for a monthly cost of \$4,500 per month. This will include tools, materials and equipment necessary to perform the scope of duties listed. Sight-Line will provide a utility vehicle for the Porter to use on-site. Wildflower Ranch will provide an approved location to store materials and tools on-site. Hously rate for Porter service outside of scheduled hours is \$50/hr. Any projects or services not specifically listed in the proposal will be reviewed and pricing will be provided to HOA management prior to commencing work.

Provided by:	Date:
Accepted by:	Date

Porter Services

Our porter services go beyond traditional cleaning to ensure your community spaces are immaculately maintained. From pool and amenity center upkeep to bathroom cleaning, we handle it all. Our team removes litter and debris from communal areas, ensuring a pristine environment for residents to enjoy.

We also take care of servicing dog stations by cleaning and refilling baggies, cleaning up walking trails and emptying trash cans throughout the community.

Whether your community is just starting up, in development, or fully established with amenities, our services are tailored to your needs. Contact us today for a bid, and let us help you create a clean and inviting environment for your residents to thrive in.

AMENITY CENTER



- Project management oversight for the opening of a lazy river amenity, including coordination of delivery and installation of appliances, technology, signage, branding, furniture, and equipment.
- Supervision of staging and installation processes to ensure efficient setup and cohesive branding throughout the center.
- Training of staff members on operational procedures, customer service, and safety protocols to ensure smooth operation of the facility.
- Comprehensive oversight to ensure timely completion and integration of all components for a successful launch.
- Emphasis on delivering a fully equipped, branded, and professionally operated amenity to enhance resident and guest experiences.



Project Management

Sight-Line Project Management Services provides extensive support to communities for projects of all sizes, ranging from small-scale improvements to larger initiatives. Our expertise encompasses the maintenance and enhancement of essential community features, including fencing, brick, stone, retaining walls, and iron fencing, all of which contribute significantly to the aesthetics, safety, and overall value of the community.

Our team specializes in various maintenance tasks, such as painting, mortar repairs, and promptly addressing weather damage or accidents. By efficiently managing these tasks, we ensure the longevity and functionality of community structures. Moreover, we recognize the importance of continuous upkeep to preserve the community's appeal and functionality, offering comprehensive solutions tailored to each community's unique needs and requirements.

PERIMETER FENCING

Before



Dechman Dr Project

- Sight-Line oversaw and project-managed the Dechman Dr project, facilitating
- collaboration between the State of Texas, City of Grand Prairie, and Westchester Public Improvement District.
- Procured easements from homeowners, the City of Grand Prairie, and the Westchester PID to integrate fence line easements into PID maintenance ownership.
- Managed vendors, workload, materials, and overall completion, ensuring a seamless transition from wood fencing to stone-look fencing.
- Successfully executed the project, enhancing the aesthetics and durability of the fencing infrastructure while meeting all stakeholder requirements and deadlines.

After



Handyman Services

Sight-Line Handyman Services offers a wide range of convenient and reliable solutions to meet various community needs. Some of the services we provide include:

- Installation of trash cans, benches, and dog stations to enhance community amenities.
 Replacement and repair of door locks for all commercial door styles, including pool, bathroom, and deadbolts. We also offer master key services for comprehensive security management.
- Fence repairs, staining, and repainting for wood, iron, and vinyl fences to maintain their integrity and appearance.
- General storage solutions for patio and pool furniture, Christmas decorations, committee supplies, or other miscellaneous equipment to keep common areas organized.
- Power washing services for monuments, fences, decking, and other surfaces to remove dirt, grime, and debris.
- Graffiti cleanup to maintain the cleanliness and attractiveness of community spaces.
- Parking lot striping and curb repairs to ensure safe and orderly traffic flow. Flag replacement to proudly display community symbols and patriotism.
- Restroom and amenities winterization to protect facilities from cold weather damage.
- Holiday décor installation to bring festive cheer to the community during special occasions.
- These are just a few examples of the comprehensive services we offer to support the
 maintenance and enhancement of community spaces. At Sight-Line, we strive to
 provide efficient and professional solutions tailored to meet the unique needs of
 each community we serve.

FENCE STAINING

Before After



- Re-stain 3000 linear feet of wood fencing to enhance appearance and prolong lifespan.
- Power washing to remove dirt, debris, and old stain, preparing the surface for refinishing.
- Thorough preparation including sanding and priming as necessary to ensure proper adhesion of new stain.
- Application of high-quality wood stain to provide protection against weathering and UV damage.
- Completion of the project to improve the aesthetics and durability of the fencing, enhancing the overall appeal of the property.



MAILBOX CLUSTER



- Ordering, delivery, and installation of mailbox clusters to enhance community functionality and aesthetics.
- Coordination with the postmaster general to manage key and lock delivery, ensuring seamless access for residents.
- Efficient handling of logistics to ensure timely delivery and installation of mailbox clusters.
- Emphasis on providing convenient and reliable solutions to enhance community infrastructure and resident satisfaction.



Groundskeeping Services

Groundskeeping offers comprehensive services tailored to various community needs. Our services are designed to maintain the appearance, value, and cleanliness of communities under development, helping homes sell by ensuring their attractiveness throughout all stages of development.

In addition, our emergency services offer immediate assistance during unexpected events such as storms or emergencies. Our team can rebuild or refresh broken monuments, flower beds, or address downed trees or limbs to restore and repair the community promptly.

Sample services include:

- Overgrown lawn and weed management
- •Fallen fence repair
- •Removal and clean-up of damaged walls or monuments Ice melt and winterization services
- •Brush and tree removal

These are just a few examples of the services we offer to ensure communities remain well-maintained, safe, and attractive, regardless of the situation or stage of development.

CITY COMPLIANCE MAINTENANCE



- Groundskeeping and pond compliance maintenance services ensuring the upkeep of community green spaces and water features. Removal of beavers and dams to mitigate damage and maintain the integrity of ponds and surrounding areas.
- Remediation of overgrown plant life in creeks and ponds to promote healthy ecosystems and prevent obstruction of water flow.
- Addressing erosion issues and storm drain maintenance to prevent flooding and maintain infrastructure integrity.
- Replenishing rip rap pads in detention ponds to stabilize banks and prevent erosion, ensuring long-term functionality and compliance.



CITY COMPLIANCE MOWING



- City compliance mowing during initial construction phases of community to adhere to municipal regulations and maintain a tidy appearance.
- Utilization of heavy brush mowing equipment such as skid steers and brush cutters to efficiently clear overgrown vegetation and brush.
- Implementation of safe and effective mowing techniques to ensure thorough coverage and compliance with city standards.
- Coordination with construction teams to schedule mowing activities at appropriate times during the development process.
- Emphasis on timely and thorough mowing to promote safety, aesthetics, and compliance throughout the construction phases of the community.







- New Development Services
- Our New Development Package includes a variety of helpful and important services for a community under development that needs to
- maintain it's appearance, value and cleanliness throughout all stages of development. We help homes sell!
- Compliance Services
- The Compliance Package is a helpful tool for the management team and board of directors to provide resources to help remedy an out of compliance resident/home.
- A small sample of services we offer:
 - Over grown lawn and weeds
 - Fallen over fence
- Emergency Services
 - •When the unexpected happens due to a storm or any emergency, our Groundskeeper team can assist to rebuild or refresh broken monuments, destroyed flower beds or downed trees/limb. This package provides over-all immediate service to restore and repair the community
- A small sample of services we offer:
 - Removal and clean-up of damaged walls/monuments
 - Ice Melt/Winterization



Sight-Line | Forced Compliance Services

Fence Repair	. \$500 Half-day labor to repair damaged panels/pickets
Fence Staining	. \$4.25 per linear ft. of power washing and prep to stain wood fencing
House Number	\$190 Power wash and re-paint house number
Garage Door Re-Painting	\$1,500 Power was and re-paint garage door to compliance
Door Color Re-Paint	\$1,500 Sand down and prep to re-paint doors to remain compliant

Many other services offered – ask us for a quote today!

^{*}Theses charges will be billed back to the homeowner account and fully recoverable by the HOA

^{*}Pricing may vary based on scope of work



Sight-Line | New Development Services

Construction Debris Removal \$500 Half day cleaning service and dumping fees
City Compliance Tree Trimming \$380 Half day trimming service with limb mulch and disposal
Mowing Undeveloped Lots
<u>Dead End Street Clean Up</u>
Flowerbed Maintenance
Pest Control

Many other services offered – ask us for a quote today!

^{*}Pricing may vary based on scope of work



Sight-Line | Emergency/Rapid Response Services

Mulch Clean Up And Refresh...... \$380 Mulch clean up and refresh from heavy rains and storms

Monument Flower Bed Refresh................. \$500 Rapid response flower bed refresh, replace plants, remove dead plants, clean and remove weeds and debris

Mowing, Trimming, Edging...... \$500 Half day service to mow, trim, edge in the common areas of the community

Monument Power Wash \$290 Per monument power wash with cleaner

Monument Letter Paint Refresh \$450 Per monument letter painting refresh

Many other services offered - ask us for a quote today!

^{*}Pricing may vary on scope of work



Client Solutions

Exceptional Back Office – Because Good is the enemy of Great! Client Services, Finance, IT & Operations Teams

VCM has a full team of back office support that oversees all aspects of association business in conjunction with the board of directors.





VCM Client Solutions Team

IT/Operations Team - who maintains the integrations in our software platforms for real time access for your homeowners and board members to view: account balances, work orders and modification requests, violations, HOA governing documents, financial records, calendar of events and so much more!

Access Control Team - who manages all aspects of our communities access control systems including gates, pools, cameras, amenity centers, and reservations.

Finance Team - who oversee association funds, financial packages, tax returns, vendor 1099's, etc.

Insurance Team – overseeing policy bid-out annually and development management

Resale Team – same day response to new home sales; 3-5 turn around on resale disclosures collected <u>at closing</u> vs. upfront

payment

Onboarding Team – overseeing the successful onboard process 60-90 days in advance at <u>no charge</u>. Full Management begins on Day 1!

AR/AP Team – dedicated to friendly owner payment communications and weekly vendor check runs (not Net terms) for valued owners and vendor relationships

Customer Service Team – providing immediate access to our teams via live phone team (**No automated attendant**) & email who deliver on our response time commitment. This team can handle 80-90% of all homeowner inquiries.

vcminfo@vcmtexas.com

<u>manager@hoa.com</u> – ensures escalations are handled in conjunction with your management team

24 hour emergency call line - Your Management Team responds directly within 10 minutes





Financial Management

- Maintain association funds provide board with Best in Class investment recommendations
- Maintain storage and backups of all HOA and owner accounts and records. Multiple servers (on-site and off) backup records throughout the day
 to minimize any lost data or downtime
- Maintain and record owner contact history and notes in API integrated systems (with bank) to ensure real time accuracy of payment history and/or delinquent or payment plan communication(s)
- Process accounts receivables in conjunction with approved Collections Policy and Board of Directors directives up to and including legal action
- Process all accounts payables weekly via check or ACH payments to minimize fraud or USPS time NO vendor management fees or check processing fees! Vendors do not pay fees to be a qualified vendor. VCM will oversee vendor insurance and tax processes.
- Provide monthly financial statements and analysis of current financial status. Board can also access Bank Balances, paid invoices and/or Reports real time through portal. Developer Clients receive packages first (typically about the 15th)! Monthly package includes:
 - Variance Report
 - Utility Usage Report
 - Balance Sheet, P&L, Reserve Statement, Check Registers & Full General Ledger
 - Bank Statements & all Vendor Invoice images





XXXX HOA

Dear Board of Directors,

It is with great pleasure that we present the December 2023 Financial Package for Wildflower Ranch Homeowners Association! Below is a brief recap of the Associations variances for this month.

YTD the Association has accumulated a Net Gain of \$73,038.81 and is under budget by \$19,561.35.

INCOME/EXPENSE STATEMENT

Income - This month the association earned \$0.00 in non-assessment income.

Expenses - The association was over budget this month (over \$100.00) for the following expenses:

7000 Total Professional & Administrative – This variance is due to the management contract, Rhino trash termination letter and 30-day collections letters sent out. The association is under budget for the year in this expense category.

8000 Total Social Activities – This variance is due to the holiday decors. The association is over budget for the year in this expense category.

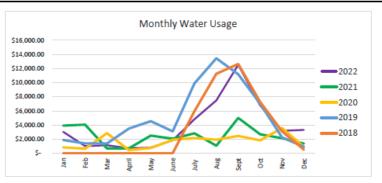
8900 Total Utilities – This variance is due to higher than anticipated water usage. The association is under budget for the year in this expense category.

Please do not hesitate to contact me with any questions regarding your Financial Package. It is our continued pleasure working with you!

HOA - 2022 Utility Usage Report

Acct#	Meter Location	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec
ELECTRIC	Coserv - No Contract	11/9-12/9	12/9-1/11	1/11-2/9	2/9-3/10	3/10-4/8	4/8-5/10	5/10-6/9	6/9-7/11	7/11-8/9	8/9-9/9	9/9-10/10	10/10-11/6
9001207972	3432 Timber Ridge	43.27	46.39	34.79	33.95	33.90	33.94	33.84		33.65	34.40	34.59	34.50
9001207970	6588 Hampstead	68.01	75.07	51.32	49.63	49.20	59.68	77.09	76.18	68.66	72.26	67.94	49.32
9001207971	5588 4th Army Memorial	28.15	28.15	28.15	28.15	28.15	28.15	28.15	28.15	28.15	28.15	28.15	29.51
9001207973	6300 Edgestone	762.11	850.02	717.87	735.25	712.93	756.33	819.20		1,028.30		912.69	700.88
9001207969	4140 Hazelwood	31.13	31.40	30.97	31.13	31.18	31.64	31.77		31.64		32.01	31.47
9001207968	6469 Edgestone	70.97	81.15	47.36	45.53	44.81	45.52	45.91		44.49		48.13	40.70
9001207974	4082 Stonebrook	60.37	65.04	50.76	49.06	49.50	51.91	58.14		49.49		56.50	57.80
9001398043	6675 Gavin Dr	667.84	632.92	628.54	606.35	632.20	624.45	796.09	729.22	789.51	579.75	721.28	836.02
TOTAL		\$ 1,731.85	\$ 1,810.14	\$ 1,589.76	\$ 1,579.05	\$ 1,581.87	\$ 1,631.62	\$ 1,890.19	\$ 2,112.51	\$ 2,073.89	\$ 1,882.19	\$ 1,901.29	\$ 1,780.20
WATER	City of Frisco - AutoPay	10/29-12/1	12/1-1/3	1/3-2/3	2/3-3/7	3/7-4/8	4/8-5/9	5/9-6/8	6/8-7/7	7/7-8/8	8/8-9/7	9/7-10/7	10/7-11/7
68-0119-00	3889 Marble Hill	36.81	30.68	30.68	30.68	30.68	31.53	106.76	124.61	196.43	200.68	78.28	53.63
68-0014-01	6300 Edgestone	200.23	184.01	286.76	194.89	223.53	252.19	296.64	341.11	370.75	267.00	303.57	224.53
68-0008-00	4029 Stonebrook	135.61	139.28	139.28	139.28	139.28	139.28	139.28	139.28	139.28	139.28	139.28	139.28
68-0267-01	4494 Stonebrook	134.97	98.61	97.76	97.76	97.76	155.56	238.01	1,920.25	2,439.13	1,597.07	510.10	765.68
68-0257-01	4082 Stonebrook	132.84	111.19	31.31	2.77	21.73	177.43	276.69	861.80	1,022.61	561.68	181.48	411.09
68-0324-01	4073 Stonebrook	243.36	89.89	67.73	3.83	56.02	420.89	1,247.12	1,739.57	3,865.95	1,906.14	842.63	762.75
68-0323-01	3523 Stonebrook	384.66	25.13	36.00	_	72.63	451.99	2,219.67	2,001.56	4,119.85	1,825.84	818.99	727.61
68-0363-01	6675 Gavin Dr	155.22	281.38	373.27	202.34	146.03	166.78	191.48	239.89	259.65	174.68	230.01	175.67
68-0681-01	6847 Albany Park	1597.64	51.08	68.93	30.68	30.68	30.68	90.61	101.66	111.86	100.81	58.73	43.01
TOTAL		\$ 3,021.34	\$ 1,011.25	\$ 1,131.72	\$ 702.23	\$ 818.34	\$ 1,826.33	\$ 4,806.26	\$ 7,469.73	\$ 12,525.51	\$ 6,773.18	\$ 3,163.07	\$ 3,303.25
GAS		11/9-12/9	12/9-1/11	1/11-2/9	2/9-3/10	3/10-4/8	4/8-5/10	5/10-6/9	6/9-7/11	7/11-8/9	8/9-9/9	9/9-10/10	10/10-11/6
8482055	6300 Edgestone Dr	40.24	40.24	40.24	40.24	41.16	40.24	40.24	40.24	43.35	40.24	40.24	41.46
PHONE	Kings III - No contract	1/1-3/31			4/1-6/30			7/1-9/30			10/1-12/31		
40906	6300 Edgestone Pkwy	162.61			162.61			162.61			162.61		
53089	6678 Gavin Dr	102.01		185.76	102.01		185.76	102.01		185.76	102.01		
INTERNET	No Contract - Auto Pay	1/13-2/12	2/13-3/12	3/13-4/12	4/13-5/12	5/13-6/12	6/13-7/12	7/13-8/12	8/13-9/12	9/13-10/12	10/13-11/12	11/13-12/12	12/13-1/12
1													319.54
Spectrum	8260 13 036 3354534	286.52	286.52	320.54	319.54	319.54	343.36	319.54	319.54	319.54	319.54	319.54	319.54

INSURANCE		Property & Liability	Directors & Officers	Umbrella	Crime	Workers Comp
Policy Period		2/1/2022-2/1/2023	2/1/2022-2/1/2023	2/1/2022-2/1/2023	2/1/2022-2/1/2023	2/1/2022-2/1/2023
Broker	всн					





SAMPLE Homeowner's Association, Inc.

Balance Sheet For 12/31/2022

Operating 1111 - PPB - Operating 1115 - PPB - Petty Cash Total Operating	\$1,344,295.72 \$8.36	\$1,344,304.08
Reserve		
1205 - PPB - Reserve	\$109,575.48	
Total Reserve		\$109,575.48
Accounts Receivables		
1310 - Community Receivables	\$15,279.16	
1391 - Capital Contributions	(\$350.00)	\$14,020,46
Total Accounts Receivables		\$14,929.16
Prepaid Expenses		
1610 - Prepaid Insurance	\$11,031.38	
Total Prepaid Expenses		\$11,031.38
Fixed Assets		
2020 - Equipment	\$62,184.56	
2220 - Accumulated Depreciation	(\$30,258.87)	
Total Fixed Assets	_	\$31,925.69
	Total Assets	\$1,511,765.79
Accounts Payable 3010 - Accounts Payable	\$3,071.79	
3015 - Owner refunds 3052 - Unidentified Funds	(\$8,925.72) \$834.00	
Total Accounts Payable		(\$5,019.93)
Owner Assessments		
3310 - Prepaid Owner Assessments	\$621,576.29	
Total Owner Assessments		\$621,576.29
R&R Reserves		
5999 - General Reserves	\$109,575.48	
Total R&R Reserves		\$109,575.48
Owners Equity		
5509 - Current Year's Adjustment	\$1,852.20	
5510 - Prior Year's Adjustment	(\$6,962.40) \$470.746.90	
5511 - Retained Earnings 5998 - Net Income (loss)	\$470,746.80 \$319,997.35	
Total Owners Equity		\$785,633.95
	I Liabilities / Equity	\$1,511,765.79



XXXX HOA
Statement of Revenues and Expenses 12/1/2023 - 12/31/2023

		Current Period	l		Annual		
	Actual	Budget	Variance	Actual	Budget	Variance	Budge
Operating Income							
Owners Equity							
6000 - Totals Owners Income	30,792.29	72,503.18	(41,710.89)	923,465.16	870,038.49	53,426.67	870,038.4
6340 - Late Fee Income	50.00	-	50.00	50.00		50.00	
Total Owners Equity	30,842.29	72,503.18	(41,660.89)	923,515.16	870,038.49	53,476.67	870,038.4
Total Income	30,842.29	72,503.18	(41,660.89)	923,515.16	870,038.49	53,476.67	870,038.4
Operating Expense							
Professional & Admin							
7000 - Total Professional & Administrative	13,602.70	12,775.97	(826.73)	137,573.98	153,311.20	15,737.22	153,311.2
Total Professional & Admin	13,602.70	12,775.97	(826.73)	137,573.98	153,311.20	15,737.22	153,311.2
Social Activities							
8000 - Total Social Activities:	23,018.79	8,545.87	(14,472.92)	118,677.43	102,550.00	(16,127.43)	102,550.0
Total Social Activities	23,018.79	8,545.87	(14,472.92)	118,677.43	102,550.00	(16,127.43)	102,550.0
Grounds & Maintenance							
9000 - Total Grounds & Maintenance	24,580.40	25,976.19	1,395.79	294,966.82	311,714.50	16,747.68	311,714.5
Total Grounds & Maintenance	24,580.40	25,976.19	1,395.79	294,966.82	311,714.50	16,747.68	311,714.5
Pool							
8800 - Total Pool & Amenity Center:	6,950.00	7,541.63	591.63	140,214.77	90,500.00	(49,714.77)	90,500.0
Total Pool	6,950.00	7,541.63	591.63	140,214.77	90,500.00	(49,714.77)	90,500.0
Utilities							
8900 - Total Utilities:	26,567.65	16,581.63	(9,986.02)	147,092.15	198,980.00	51,887.85	198,980.0
Total Utilities	26,567.65	16,581.63	(9,986.02)	147,092.15	198,980.00	51,887.85	198,980.0
Taxes & Insurance							
8700 - Total Taxes & Insurance	1,719.25	1,081.87	(637.38)	11,951.20	12,982.00	1,030.80	12,982.0
Total Taxes & Insurance	1,719.25	1,081.87	(637.38)	11,951.20	12,982.00	1,030.80	12,982.0
Total Expense	96,438.79	72,503.16	(23,935.63)	850,476.35	870,037.70	19,561.35	870,037.7
Operating Net Total	(65,596.50)	.02	(65,596.52)	73,038.81	.79	73,038.02	.7
Net Total	(65,596.50)	.02	(65,596.52)	73,038.81	.79	73,038.02	.7

Financial Management Continued

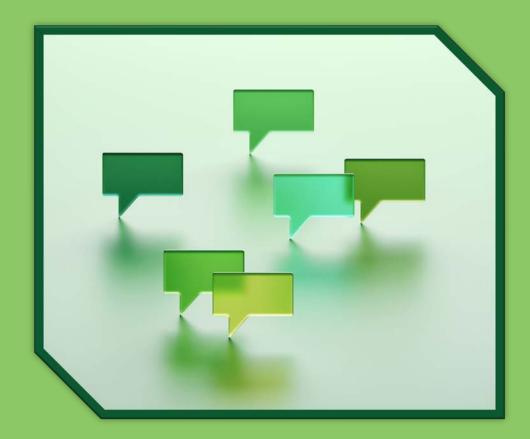


- Prepare annual budget for board(s) of directors approval. Budget process includes:
 - Soliciting bids for enhancement projects, Board 'wish list' and Contract re-negotiations
 - Reserve study review to cross reference real time need on amenity replacement and/or repair recommendations
 - Investment or project opportunities with surplus funds
 - Ancillary Services &/or Additional Amenity Presentation
 - Analysis of EOY budgets vs. actuals for trending and future year(s) forecasting
- Preparation of EOY 1099's and Financial Statements
- Contract for year end financial review or audits and tax filings
- Provide online and auto draft payment options several options are free of charge
- Provide resale and refinance package to title and mortgage professionals
- Welcome new owner package of HOA information and Welcome Bag (with branded merchandise) if approved by board
- Set-up billing and collections for special assessments, if needed

Website Management

We'll take on the tech stuff.





VCM Bridge

Mobile App and Website

VCM Bridge is a mobile app and website interface for your official association news, events, communication and documents.

Bridge gives homeowners instant, mobile access to your association – allowing them to connect to their community through an updated, modernized desktopor mobile website



Website Management

- Notifications via email, text or app (dependent on homeowner notification preferences) for any issues that arise – Real Time Notifications
- Architectural request submittals, for homeowners
- Architectural chat, review and approval/denial, for the architectural control committee
- Pool reservations including reservation calendar, for homeowners
- Board portal, with contracts, updates, financial packages and much more!
- Homeowner online payment options, with <u>single sign-on</u> to make HOA dues payments, replacement pool cards
- Unlimited online forms for homeowner inquiries from "report aviolation" to "join a committee"
- Daily management of work orders
- Committee-specific portals for discussion, calendar events, etc.
- Document repository for Covenant enforcement drives and Common Area inspection reports, management reports, insurance policies and so much more!

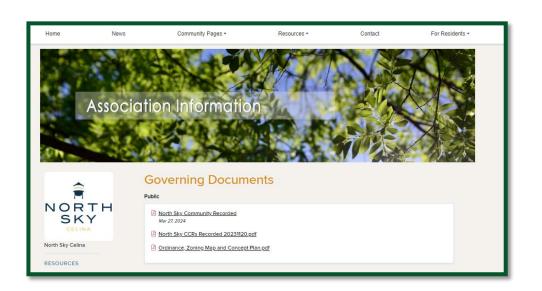






Website Management

- Process owners architectural modification requests utilizing our online portal/app for ease in electronic submission, voting and owner/board viewing capabilities in real time.
- Frequent electronic communication is sent related to all aspects of HOA business (lifestyle or group events, HOA education, tips, tricks and reminders, real time community issues, gate malfunctions, etc.), project updates, payment reminders, upcoming trainings, volunteer opportunities, upcoming meetings, etc..
- Approved board meeting minutes uploaded for homeowner view
- Income/expense statement and balance sheet for homeowner view
- Full financial packages for board view
- Online nomination forms, election or other voting
- Homeowner surveys, as needed

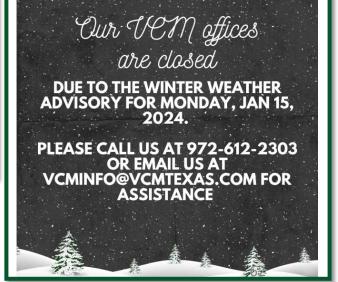




VCM Upcoming Office Closure

Our VCM offices are closed in preparation for the winter weather for Monday January 15th. Our teams are working remotely at this time. If you need assistance please reach out to us at 972-612-2303 or vcminfo@vcmtexas.com.

#staywarmandcozy





Try it out today!

Visit: visiondemo.nabrnetwork.com.

To view as an Admin:

Login: websitedemo@vcmtexas.com

Password: VCMdemo21

To view as a Resident:

Login: vcmdemoresident@demo.com

Password: VCMdemores



Pricing

Ransom Canyon POA



Pricing Outline



- Monthly Management Fee: \$2.50 per door/ per month
 - Quarterly Board Meetings during <u>business hours</u> via zoom plus
 (1) Annual Meeting during evening hours via zoom
 - Quarterly Common Area/Amenity Walk
 - Property Management, Financial & Website Management as noted in service pages all included

<u>Additional Drives &/or in person meetings</u>: (covenant enforcement, vendor walks, committee/board meetings etc.) to be billed at our hourly rate of \$95.00 + mileage





Postage At cost plus 5%

Copies 0.14 each

Color Copies...... 0.19 each

Misc. Supplies..... Files, folders, binders, etc. at cost plus 5%

Invoices/Statements...... At cost plus 5%

Checks...... At cost

Community Wide Mailing Postcards, copies and or envelopes at cost plus 5%

Prep of 1099's.....\$10.00 each

Physical/Electronic Storage\$20.00 per month

Website Set Up Fee\$250.00 one time charge

Community Website Fee\$59.95 per month

E-Newsletter or Branding production\$95.00 per hour

General Hourly Rate – Professional Admin\$95.00 per hour (insurance claims, lawsuits, board meeting attendance outside of contract, meeting attendance longer than two hours per meeting in evenings, etc.)

Administrative Fee Schedule





Delinquency

Processing\$10.00 Reminder Notice (30 days)

\$15.00 Late Notice (60 days)

\$25.00 Referral to Attorney "Certified" (90 days & 120 days)

\$30.00 NSF Returnedcheck

\$25.00 Set-up of payment schedule or non-routine custom collection correspondence

\$50.00 per hour Document Prep Legal Referrals

\$75.00 per hour Document Prep Foreclosure

Administrative Fee Schedule





Resale or 1st Buyer Transfer.....\$340.00 Resale Package (collected at closing)

\$250.000 Covenant Inspection Fee (Optional per buyer request)

\$250.00 Transfer Fee (collected at closing)

Refinance, Statement Of

Account & Estoppel Processing ······\$50.00 per transaction (collected in advance)

Online Payment ACH/Direct Debit – \$3.95 per transaction \$3.75% credit \$7.95 per transaction debit payment





Community. Bring ittogether. Keep itup.

Thank you!

vcmtexas.com

972-612-2303